

John Smith

Contact Details: 25 Main Street
Dublin
Ireland
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(h) (01) 9012 3456

Education:

1994-1997 ACCA (passed all exams 1st time)
Graduate Certificate in Legal Practice

1994 University of Dublin
Master Degree in Business (Honours 2:1)

1989-1993 University of Galway
Business Degree (Honours 2:1)

Experience:

**January 1995
to present** **Top Quality Accountancy, Dublin
Manager, Commercial**

Top Quality Accountancy is a thriving 5 partner firm whose clients are in the entertainment sector, engineering sector and other general commercial companies. Its clients include a television station, other corporate clients, high net worth individuals and small businesses.

My role is predominantly working with commercial clients, with a small amount of game-show and other entertainment clients. I supervise 2 junior accountants and run most matters autonomously, seeking strategic advice from the partner I report to, when necessary. I have also brought 2 clients into the firm, although most of that work is done by the audit department of the firm.

Examples of Duties & Responsibilities

- Acting for a second generation family business with turnover of €20m in protecting
- family share holding on the event of a marriage by the third generation. My role
- included acting as principal client contact and ensuring that legal, taxation and

- commercial issues were covered. All matters settled amicably for all parties involved.
- Advising a director on allegations of breaches of directors' duties in an action where
- damages were sought. I assisted the partner with drafting the defence, and
- supervised junior accountants with research. Matter is awaiting decision.
- Acting for a high net-worth individual in a partnership dispute. I had sole conduct of the matter and undertook the negotiations. Matter reached settlement on terms favourable to the client.
- Acted for a large industrial company in seeking repayment over €100k in overpaid taxes made by it. Worked within tight deadlines to bring the matter to trial.
- Using the assistance of one of the commercial partners, drafting a contract for the large industrial client referred to above after in relation to loans with third parties.
- Drafting a number of commercial leases for a commercial property developer.
- Advising on the incorporation and related shareholder agreements for a number of start-up companies.

Achievements:

- Presenting a seminar to television game-show producers on Trade practices issues arising in game-shows.
- Winning over a new corporate client providing the firm with substantial billings in the litigation and commercial teams.
- Being awarded the prize for most valuable professional employee in the firm for 1999 and 2003.
- Representing Dublin in the 2000 to 2003 International Debating Challenge.

Memberships:

- ACCA
- International Debating Society

Interests:

- Dining Out
- Playing Football with local 5 a side team
- Touch Rugby
- Debating competitions

Referees:

Jerry Stackman*
 Director, Whosecorp
 (01) 1234 5678

Jo Biller*
 Managing Partner, Top Quality Accounting
 (01) 9012 3456

*please seek permission prior to contacting